

Looking for
compressed air expertise?



»Life is movement.«

Aristotle (384–322 BC)

How can you prevent it
from coming to a halt?





Competence

4 questions for Manfred Köpfer

1. *What is HEKOMATIC?*

HEKOMATIC is a service provider for pneumatic components and a sales partner of well-known pneumatic system manufacturers. Our customers come from sectors such as the food industry, medical technology, mechanical and plant engineering, marine engineering, the automotive industry and the aerospace industry. As specialists in our field, we offer end-to-end, modular and custom solutions.

2. *What business idea got the whole thing started?*

Ewald Köpfer and Erich Herbst founded HEKOMATIC in 1985 with a view to using their many years of sales experience and their comprehensive knowledge of products and markets to open up new market opportunities.

3. *How did HEKOMATIC subsequently develop in entrepreneurial terms?*

The product portfolio was expanded and a new production company was founded. Introducing and expanding the IT infrastructure, an e-shop with 150,000 items and 24-hour delivery enabled even faster order processing and led to a more innovative way of working.

4. *What is the basis of HEKOMATIC's business success?*

Personal and individual advice catering to the needs and wishes of our customers takes top priority. This ensures reliability and fairness, which also builds trust and long-standing relationships.

Motion

The top 10 reasons for choosing HEKOMATIC.

HEKOMATIC – *competence in motion...*

- ... stands for personal support and professional expertise
- ... combines many years of experience with comprehensive knowledge of products and markets
- ... provides everything from a single source and acts fast
- ... benefits from short communication channels, with no call center and no queues
- ... supplies customized solutions
- ... offers an e-shop with 150,000 items and 24-hour delivery
- ... boasts a state-of-the-art ERP system and consignment warehousing for innovative order handling and storage
- ... ensures a smooth order and delivery process thanks to EDI expertise
- ... benefits from clear and simple structure
- ... offers a fair price-performance ratio, including ongoing advice



»Life is not about remaining or leaving
but about keeping moving.«

Christian Friedrich Hebbel (1813–1863)



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Alles in Bewegung

